



**Forging partnerships between
Singaporean & European companies through
Enterprise Europe Network (EEN) Singapore**

About Enterprise Europe Network (EEN)

- Set up by the EUROPEAN COMMISSION for Executive Agency for Small and Medium-sized Enterprises (EASME) in 2008
- It is the world's largest support network for small and medium-sized enterprises (SMEs) with international ambitions.
- The Network is active in more than 60 countries worldwide. It brings together 3,000 experts from more than 600 member organisations – all renowned for their excellence in business support.
- Member organisations include: innovation support organisations, universities and research institutes, regional development organisations and chambers of commerce and industry.

network

enterprise europe

EEN Singapore



International
Enterprise
Singapore



Singapore
Manufacturing
Federation
新加坡制造商总会



In-depth facilitation of
Business Partnerships &
market research

Overall Secretariat &
facilitates business
partnerships

Facilitates tech partnerships
by connecting enterprises
to innovation





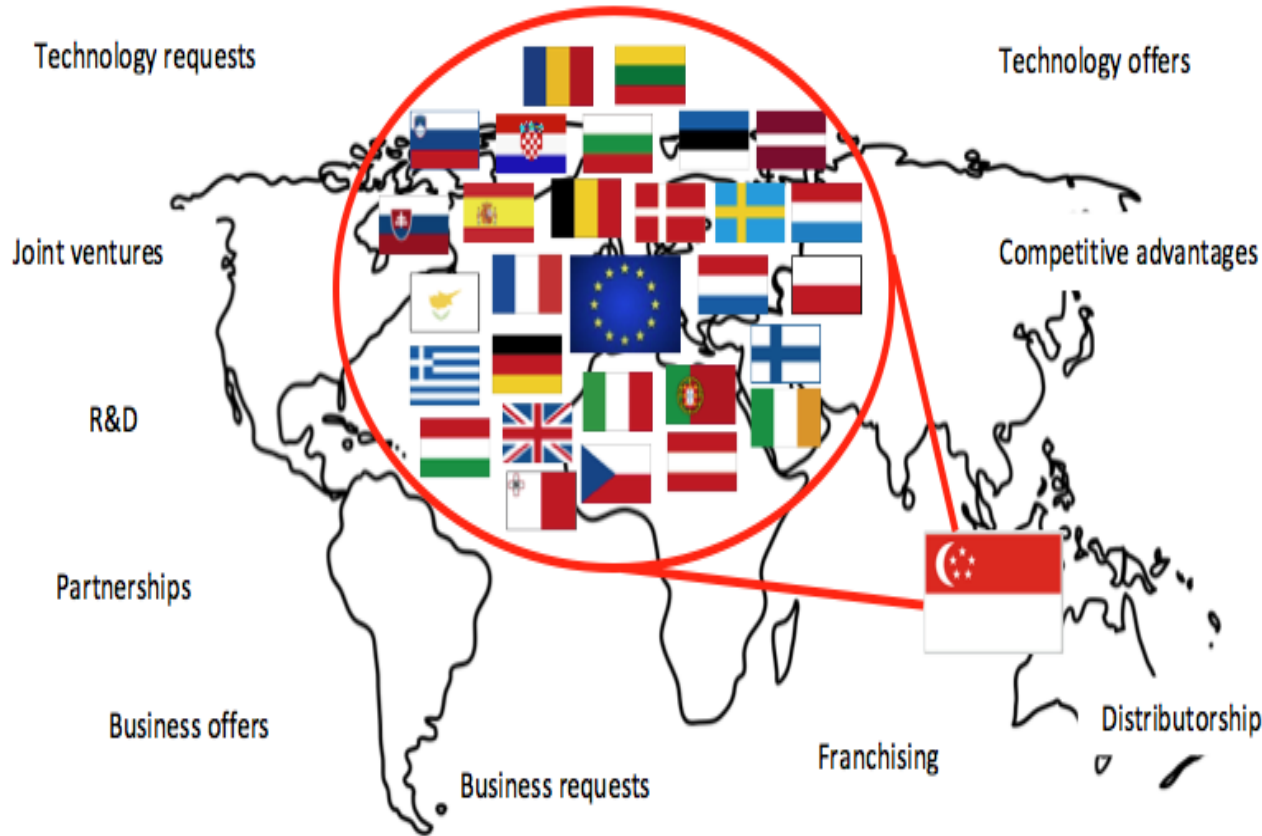
Business Support on Your Doorstep

network

enterprise europe



Singapore



Connecting you with UK and European Partners

Business services offered



Business Profiles

Drafting business profiles to help Singapore SMEs find EU partners and vice versa



Online Portal

Virtual business portal/marketplace to facilitate business



B2B Meetings

Introduction to potential partners



Brokerage Events

Invitation to EEN supported events in Singapore and EU

Best of all, it's**FREE !**

network

enterprise europe

EEN Singapore



Our achievements with EEN partners (2016-17)

720

Expressions of Interests

16

EEN brokerage events
organised/co-organised

3,300

EU-Singapore
EEN brokerage meetings

120

Active Business/Tech Profiles on POD

22

EEN Partnership Agreements



network

enterprise europe

Partnering Opportunities



Search: Any word All words Compact View ▾ Search

Profile type(s):

Business Offer

Business Request

Research & Development

Request

Technology Offer

Technology Request

Profile country of origin:

- Sweden
- Switzerland
- Taiwan
- Tunisia
- Turkey
- Ukraine
- United Kingdom**
- USA
- Vietnam

Client requested:

- Albania
- Argentina
- Armenia
- Austria
- Belarus
- Belgium
- Bosnia and Herzegovina
- Brazil
- Bulgaria
- Cameroon

How you can create EOIs.

We found **796** record(s) for your query.

Last Modified:	Title of Profile	Country	Type	Publish Date
A week ago	Finnish company is looking for subcontractors and suppliers for shipbuilding projects	Finland	Bus. Request	2017-08-17
A month ago	Finnish engineering workshop is looking for suppliers of ball valves and pneumatic actuators	Finland	Bus. Request	2017-03-03
A quarter ago	Portuguese engineering company, acting in the fields of project management, construction and restoration, is looking for..	Portugal	Bus. Request	2017-04-06
A year ago	Irish based wheelchair accessible and vehicle conversion specialist seeks agency agreement for conversion kit for..	Ireland	Bus. Request	2017-08-17
Sort by:	A Portuguese company, expert on renewable energy and energy efficiency subjects, is looking for new partners with energy..	Portugal	Bus. Request	2016-09-14
Default ▾	Belgian company looking for manufacturing agreements with printed circuit board assembly companies	Belgium	Bus. Request	2016-11-22

EEN Singapore



Contact

[Paweł Gruszkowski](mailto:pawel.gruszkowski@swp.gda.pl)

pawel.gruszkowski@swp.gda.pl
+48 884 895 822

[PL00516 WOLNA PRZEDSIĘBIORCZOŚĆ ODDZIAŁ TERENOWY W GDANSKU](#) (Poland)

Profile

BRSG20170216001: A Singapore company is looking for IOTs partners with hardware and software design capabilities and IOT end users with technical capabilities interested in incorporating IOT, bluetooth & WiFi technology to their products in Europe.

Expression of interest (made on 12/12/2017 12:38:06 PM)

In what type of technology, business or research collaboration are you interested in?	The Polish IT company is specialized in delivering advanced, tailor-made hardware and software IT solutions using new technologies (IoT, M2M, AR). The company is offering services and manufacturing agreements and is willing to license its products to foreign partners.
What type of further information do you need?	Contact details of your client. Company: Blast Lab ul. Trzy Lipy 3 80-172 Gdansk Mr. Mateusz Kuszner, CEO Mob.: (+48) 691 407 142 E-mail: mkuszner@blastlab.co WWW: http://blastlab.co/blastlab/eng/index.html

Expression of Interest
created (EOI) from EU.

network

enterprise europe

EEN Singapore

GO GLOBAL



EEN:



A Good Example of Building Partnerships for Growth and Innovation by SMF



**Success story:
Distribution Agreement
with a Spanish company**

The EEN Singapore Centre was jointly launched by Mr. S Iswaran, Minister for Trade and Industry (Industry) and Dr Michael Pulch, Ambassador of the Delegation of the European Union in Singapore on 21 April 2016. Some 300 participants including CEOs of local firms, representatives of Trade Associations and Chambers attended the launch event.

Since the launch, over 700 companies have registered

Seeing this as a good platform for his company to venture into Europe, after the event Mr. Foo immediately registered his company with EEN-Singapore. In the next couple of months, there were a few Expression of Interest that came in and after evaluating; the most interesting one was with S.A. SEDNI (Spain) - one of the leading marine ship machinery and systems in the world. After a few rounds of discussion, they finalised and signed the business agreement in May 2017.

network

enterprise europe

EEN Singapore

GO GLOBAL



Singapore healthcare and medical companies

BUSINESS MISSION TO MEDICA DUSSELDORF, GERMANY

(14th Nov to 17th Nov 2017)

Led and organised by SMF and supported by IE Singapore and Enterprise Europe Network - Singapore, a 15-member delegation from local healthcare agencies and medical technology companies visited Medica 2017 in Dusseldorf, Germany. This is one of the largest healthcare trade shows in the world where thousands of healthcare exhibitors and visitors meet.

During the first three days event of the mission, a total of 60 B2B meetings were conducted between the

Singapore delegation and European companies.

On the fourth day, arrangements were made to bring the delegation to visit the **Health Campus Bochum (HCB)** and the **Health Region Cologne-Bonn**. The delegates gave their presentation and in-depth discussion was held on how the host medical technology companies can collaborate with the Singapore healthcare and medical companies.



The Singapore delegation at Health Campus Bochum, Germany.

Amongst the delegates who praised the professional organisation of the B2B meetings was Dr. Muhammad Tani Tablin, Chief Strategy Officer of MIRXES Pte Ltd: "The two site visits gave us an insight to the German healthcare landscape and from the discussions we had, there's potential for collaboration with the German Medtech companies and hospitals. I would encourage other Singapore medical technology companies to join such business missions in the future." ■

network enterprise europe

EEN Singapore



Our Website: <http://www.een-singapore.sg/>

Contact Persons :

Ms. Emmeline Lam, Director, emmelinelam@smfederation.org.sg

Mr. Jasvinder Singh Manager, jasvinder.singh@smfederation.org.sg

Ms. Joycelyn Tan, Executive, joycelyn.tan@smfederation.org.sg

We look forward to working with you. **Thank you.**

